



SHARP

Natural rubber

Jambi, Sumatra,
Indonesia



Farmers and SNV staff in the field,
Sungei Gelam, Jambi

Model:	Farmer group as Implementing Entity.
Key stakeholders:	SNV – SHARP Regional Focal Point.
No. of participating SHs:	40
Priority risks:	<p>Lack of formal land title for 60% of farmers could compromise access to services but no immediate consequences on security of tenure or incidence of conflict.</p> <p>Occasional presence of RTE species which could be affected by move from low to high intensity production.</p> <p>Health and safety in farm operations.</p>
Priority farmer needs:	<p>To improve agriculture practices in order to increase yield and quality.</p> <p>Farm record-keeping as a basis for decision-making to improve farm profitability.</p> <p>Access to finance to invest in replanting of aging trees.</p>
Change realised:	Improved farmer knowledge of best management practice, including profitable introduction of intercropping with turmeric.
Lessons and challenges:	<p>Farmer group selling only to dealers, isolated from market signals on price and quality.</p> <p>Downstream supply chain actors not yet fully engaged on question of sustainable production.</p>